

Questions and answers

REQUEST FOR PROPOSAL in the procurement of Biogas Expert Consultant as Global Advisors under a Framework Agreement (possibility for multiple providers) to the International Council of Swedish Industry (NIR)

Question 1: Terms of Reference, 7. Content of the Tender, section A

- 1A: How is the role of the Biogas/energy generalist and team leader (40%) judged if, based on the info given, there could be a mix of competences and there could be five experts sharing and splitting three different roles?
- 1B: Is the team leader role as "team lead" (meaning that more than one expert can have this competence) or is it de facto the team leader of the team (only one person)?

Answers:

- 1A: We will evaluate the combined skillset of the team towards the requirements for each role. This means that if for example a bidder has proposed five team members who meet requirements under different roles and have clearly described how they meet the different requirements, we will provide scores for that. So yes, the intent is to allow for (and evaluate) a mix of competences across the team, and that the roles could be split differently depending on the consultant's experts. This is because we are aware that there could be various ways to meet the requirements and are interested in understanding the best possible combined skillset and team that we could get access to.
- 1B: It is the de facto team leader of the team, one person being the main point of contact towards NIR, the partner, and Team Sweden, and having the overall responsibility of keeping team deliveries and work streams together. It is not negative that more than one person has leadership skills, but we will not give double points for more than one person fulfilling the requirements of the team leader role. The same logic follows the other roles – if two people have the same skillset, it will not add more points.

Question 2: Terms of Reference

- Can a Horizon project (EU Commission funded research project) be considered as a reference project?

Answer:

- Yes. The evaluation doesn't differ between research and business references, as long as they are relevant to the types of experience we are requesting:
 - "Experience of the consultancy with relevance for this assignment, including sector and country experience of working with biogas sector development, governance and advisory. Experience from the current SIA project countries is an advantage. Experience in advising and/or training large public sector institutions in non-OECD/DAC countries on biogas projects and sector development is a requirement. Experience from biogas advisory assignments and capacity development in SIA's project countries is an advantage."